campuslogic.

Efficient, Personalized Financial Aid: Extending Banner with CampusLogic

Dorothy Davidson

Dir. Student Financial Aid and Scholarships

Mark McGinnis Sr. Solutions Architect

The #1 Barrier

to enrollment and a degree is financial friction.





Financial friction

Any point of confusion or frustration encountered by a student on their funding journey.

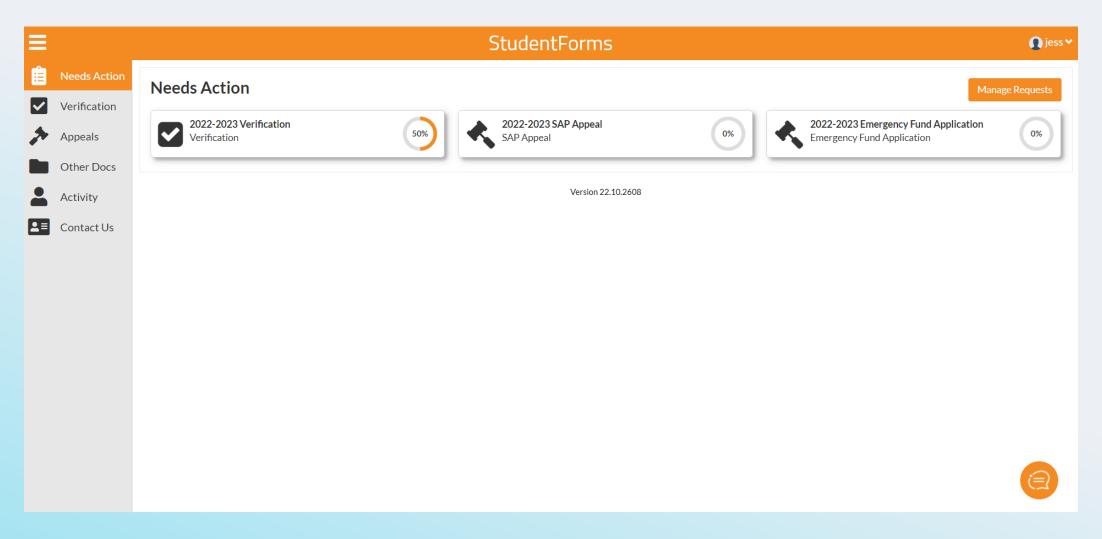


Challenges & Solutions

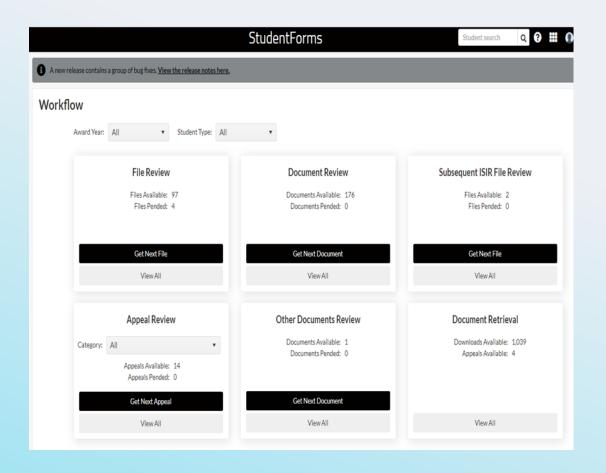
- Paper Forms = Paperless / Online Forms
- Disjointed Process = Seamless & Integrated Workflow
- Turnover = Scalable Solution
- Lack of Communication = Instantaneous Communication
- Complex Scholarship Process = Simplified One Stop for Scholarships
- Confusing Communications = Simplified and Clear Communications

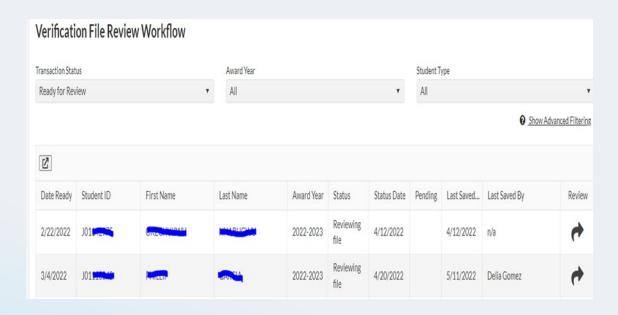
StudentForms Eliminating Complexity from Financial Aid Forms and Processes

StudentForms Student



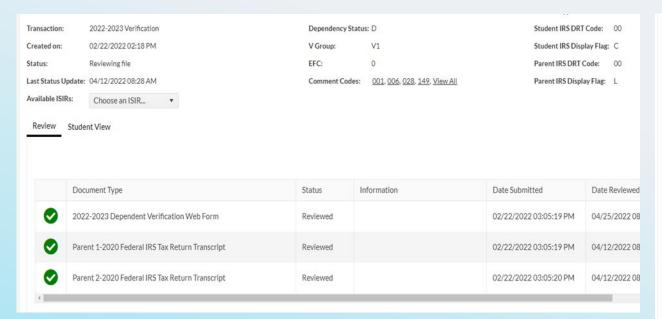
StudentForms Workflow







Online Submission & Banner Integration



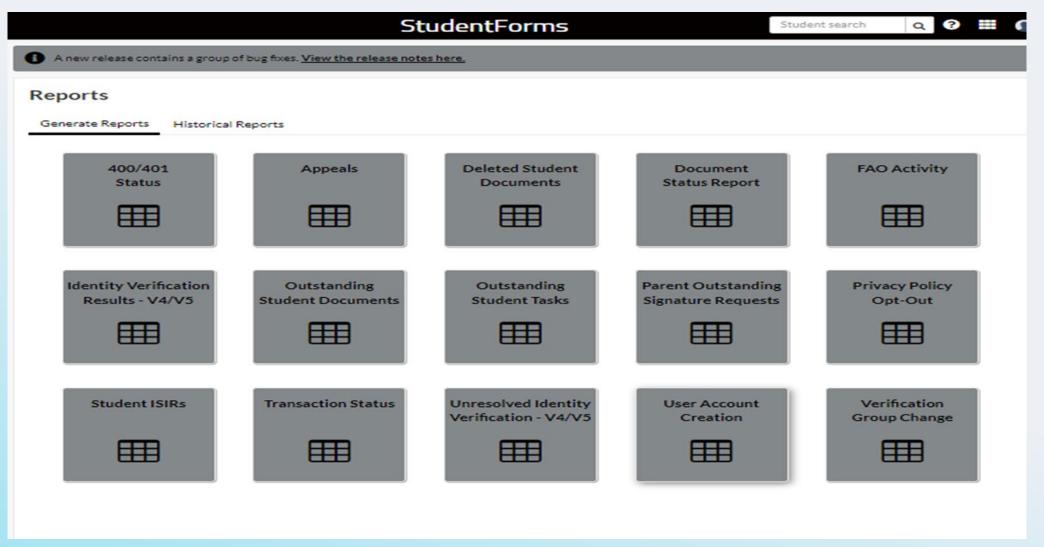
Student's U.S. Income Tax Paid		0	2022-2023 Dependent Verification Web Form	Match ▼
Student Income Earned From Work	0	0	2022-2023 Dependent Verification Web Form	Match •
Spouse's Income Earned From Work			No Documentation Provided	Match ▼
Student's Educational Credits		0	2022-2023 Dependent Verification Web Form	Match •
Student's Pension Payments	0		No Documentation Provided	Match ▼
Student's IRA Payments		0	2022-2023 Dependent Verification Web Form	Match ▼
Student's Tax Exempt Interest Income		0	2022-2023 Dependent Verification Web Form	Match •
Parents' Marital Status	Married/remarried		No Documentation Provided	Ignored ▼
Parents' Marital Status Date	06/2009		No Documentation Provided	Ignored ▼
Parents' Number of Family Members	6	3	2022-2023 Dependent Verification Web Form	ISIR Correction ▼
Parents' Number in College (Parents Excluded)	1	1	2022-2023 Dependent Verification Web Form	Match ▼
Parents' Tax Return Completed?	Already completed	Already completed	Multiple Documents	Match
Parents Type of 2020 Tax Form Used?	IRS 1040	IRS 1040	Multiple Documents	Match
Parents' Tax Return Filing Status	Head of household		Multiple Documents	



StudentForms Dashboard

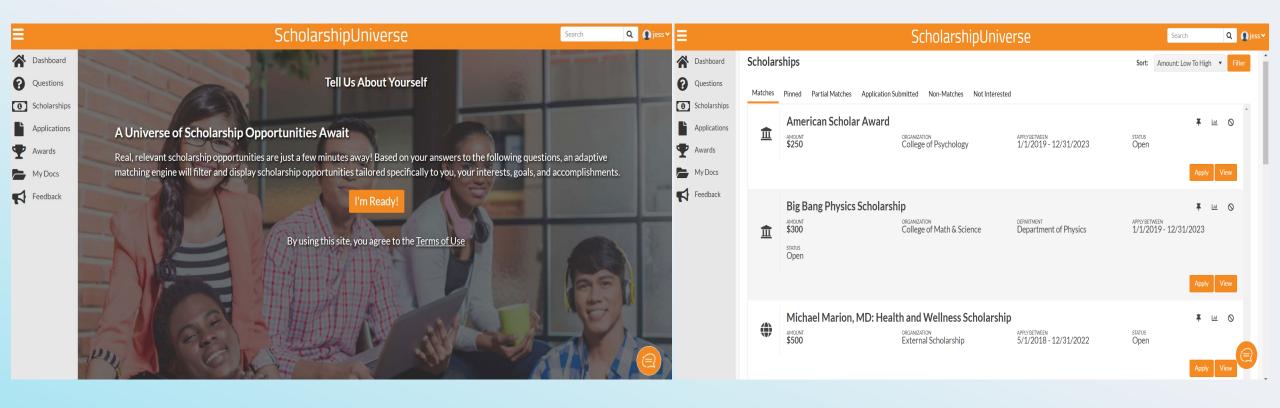


StudentForms Reporting



ScholarshipUniverse Unlocking Every Dollar for Our Students

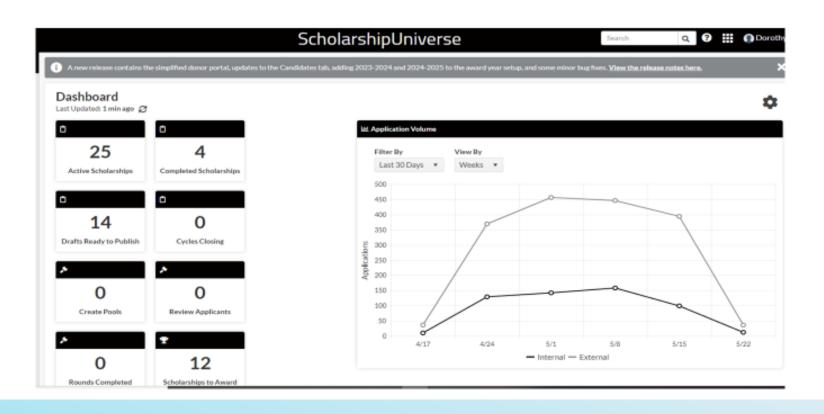
ScholarshipUniverse Student



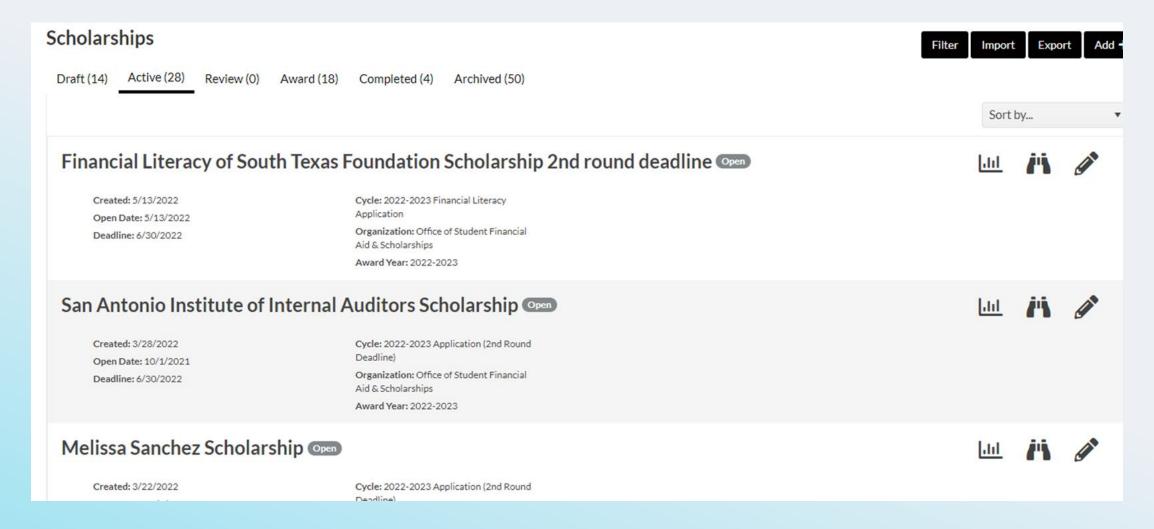


ScholarshipUniverse Dashboard

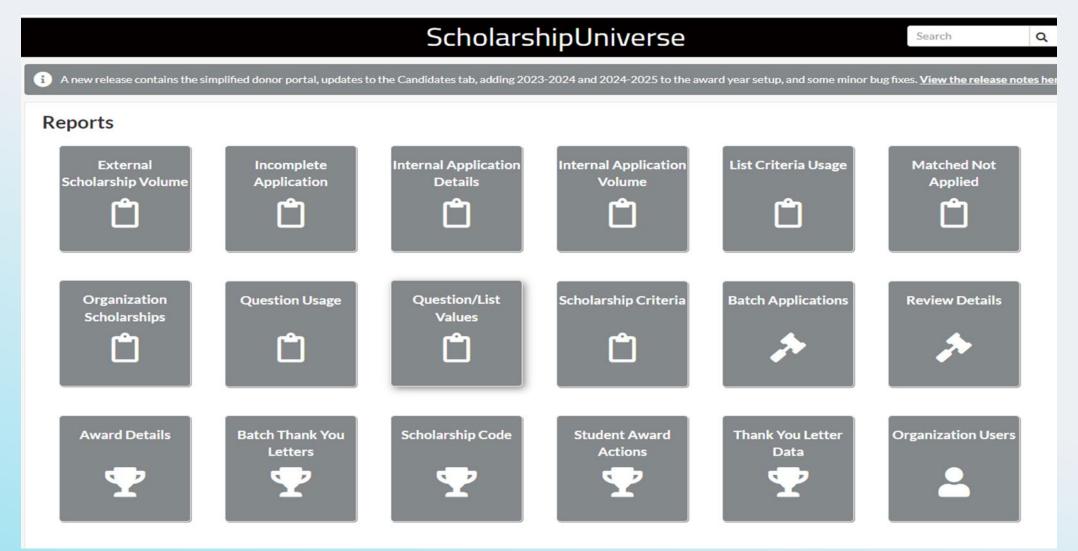
ScholarshipUniverse Dashboard



Review and Awarding



ScholarshipUniverse Reporting



CampusCommunicator Drive Comprehension and Action

FINANCIAL AID AWARD LTTER

UNIVERSITY

Prepared for

m·

ACCEPT BY:

The Financial Aid Office is pleased to provide this official offer of financial assistance for the 2016-2017 academic year. Our entire staff looks forward to assisting you during your enrollment at University. To accept or decline these awards, please log into your Portal. A step by step guide entitled "How to Accept Financial Aid on Portal" is enclosed.

Gift Aid (Scholarships and Grants).

Award Description	Fall	Spring	Total	
Incentive Award	11,000.00	11,000,00	\$22,000.00	
Grant - New	3,500.00	3,500.00	\$7,000.00	
Federal Pell Grant	2,908.00	2,907.00	\$5,815.00	
Total Gift Aid	\$17,408.00	\$17,407.00	\$34,815.00	

You are eligible for these OtherAid Programs (Loans and Work Study) to assist in covering your Out of Pocket Costs:

Award Description	Fall	Spring	Total
Direct Sub Stafford Loan	1,750.00	1,750.00	\$3,500.00
Direct Unsub Stafford Loan	1,000.00	1,000.00	\$2,000.00
Direct PLUS (Parent) Loan	10,675.00	10,675.00	\$21,350.00
Total Loans and Work Assistance	\$13,425.00	\$13,425.00	\$26,850.00

To help you understand how these awards will assist you in paying for your education, please consider the following information. Your Cost of Attendance (COA) consists of the following Direct and Indirect expenses and is based on your status as a Resident student. (Note that costs may be estimated or averaged.)

Direct Expenses	(paid directly to
Tuition:	41,120.00
Fees:	1,902.00
Room:	12,016.00
Board (Meal Plan):	3,600,00
Total Direct Expenses:	\$58,638.00

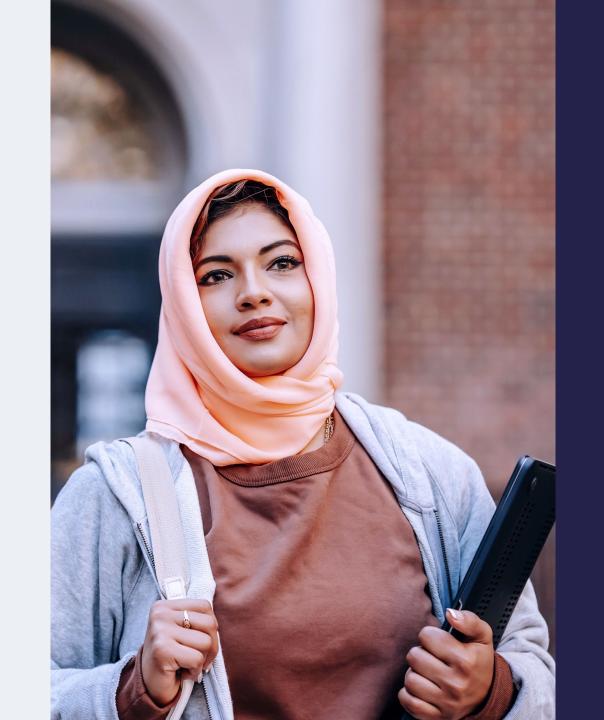
timated or averaged.)	
Indirect Expenses	(estimated personal expenses);
Books and Supplies:	800.00
Transportation;	600,00
Personal Expenses:	1,628.00
Living Allowance:	
Tot al Indirect Expenses:	\$3,028.00
Total Cost of Attendance	\$61,666.00

Please note: This offer supersedes any offer previously made for this academic year,

Traditional PDF Award Letter

Three Ways to Optimize Your Award Letter

- Use visuals and dynamic media to improve student comprehension
- Strategically outline your offer (separate loans from grants, clearly outline next steps and deadlines)
- Test your award offers with student staff





Three Ways to Optimize Communications Around Cost

- Emphasize value and highlight your unique brand
- Personalize the experience
 - Distribute engagements based on student type, program,
- Outline clear next steps

CampusCommunicator

Your clarifying engagement tool to help reduce student melt



Personal web experiences



Low-effort comprehension



Jargon-free next steps

