

# Trends in Texas Higher Ed IT

## How to deal with Rapid Change with the Limited Resources?

John D'Annunzio  
SVP Business Development



WORDS  
FAIL ME.

I'M DISAPPOINTED  
TOO, BUT KEEP IN  
MIND TRANSMOGRI-  
FICATION IS A NEW  
TECHNOLOGY.



HERBY



WHEN YOU THINK HOW WELL  
BASIC APPLIANCES WORK,  
IT'S HARD TO BELIEVE  
ANYONE EVER GETS ON  
AN AIRPLANE.

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9-15  
UCMA



# Why CAG? We are Texas Experienced



AT&T



ALAMO COLLEGES DISTRICT



LEE COLLEGE

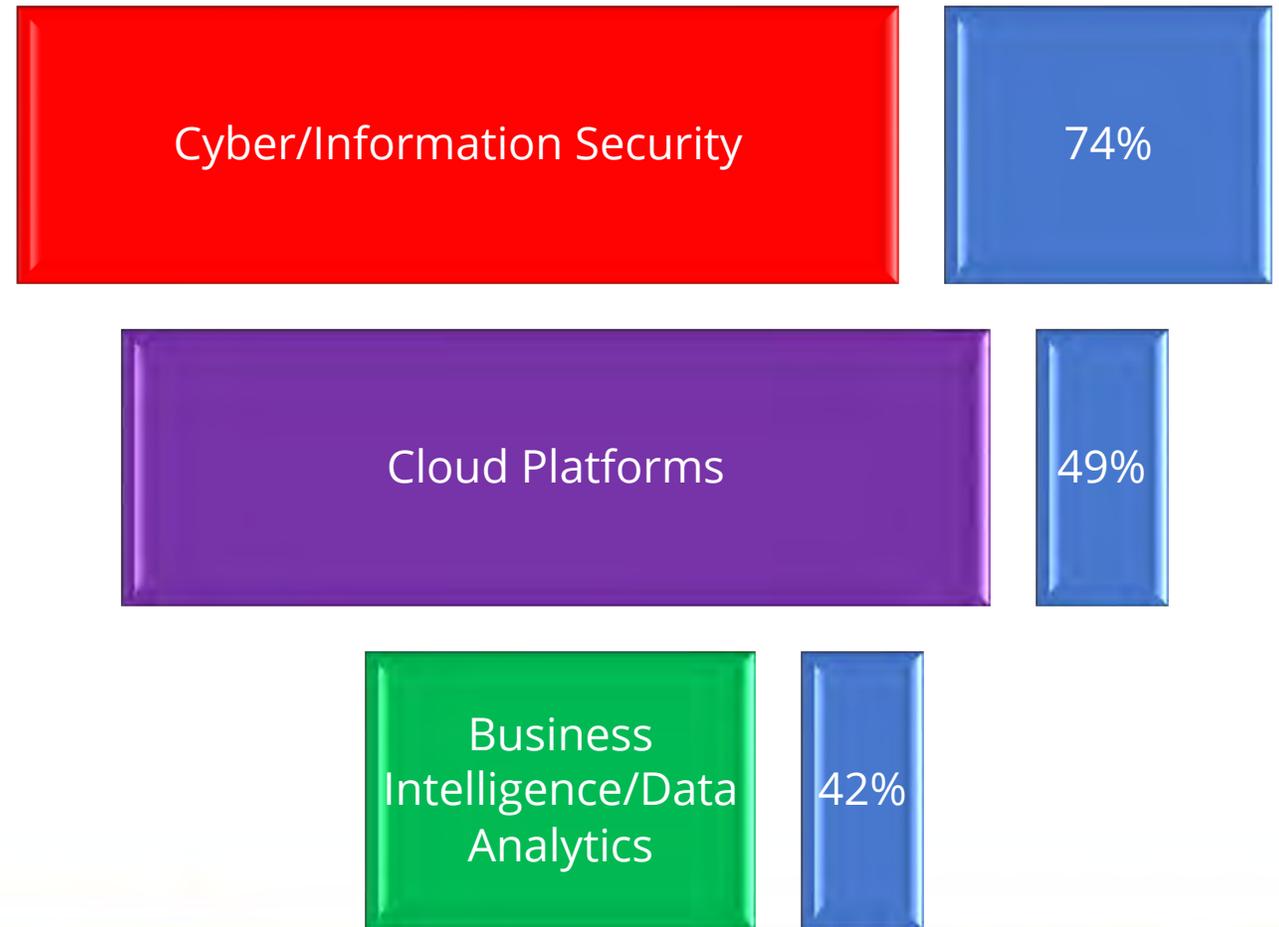


McLennan COMMUNITY COLLEGE

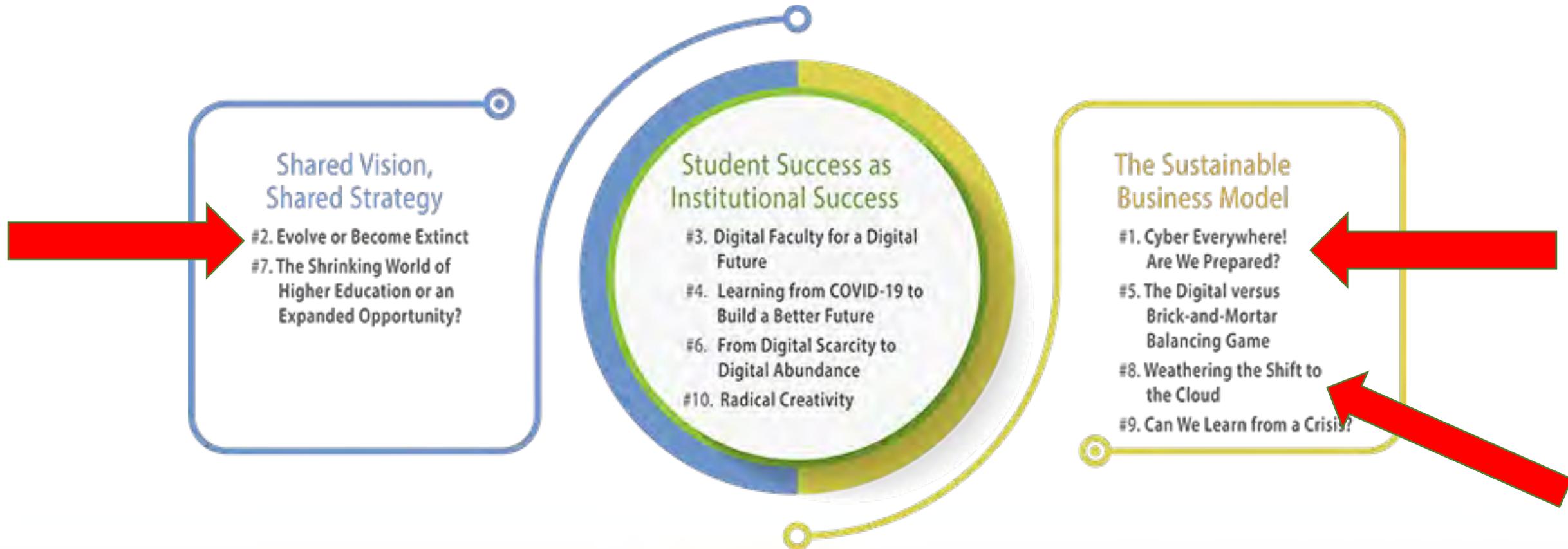


# Institutions will Rebalance their Technology Portfolios

Changes in Technology Investments  
Percentage of Higher Education Respondents



# Educause's 2022 Top 10 Issues for Higher Ed IT





Nothing is permanent. Everything

**CHANGES.**

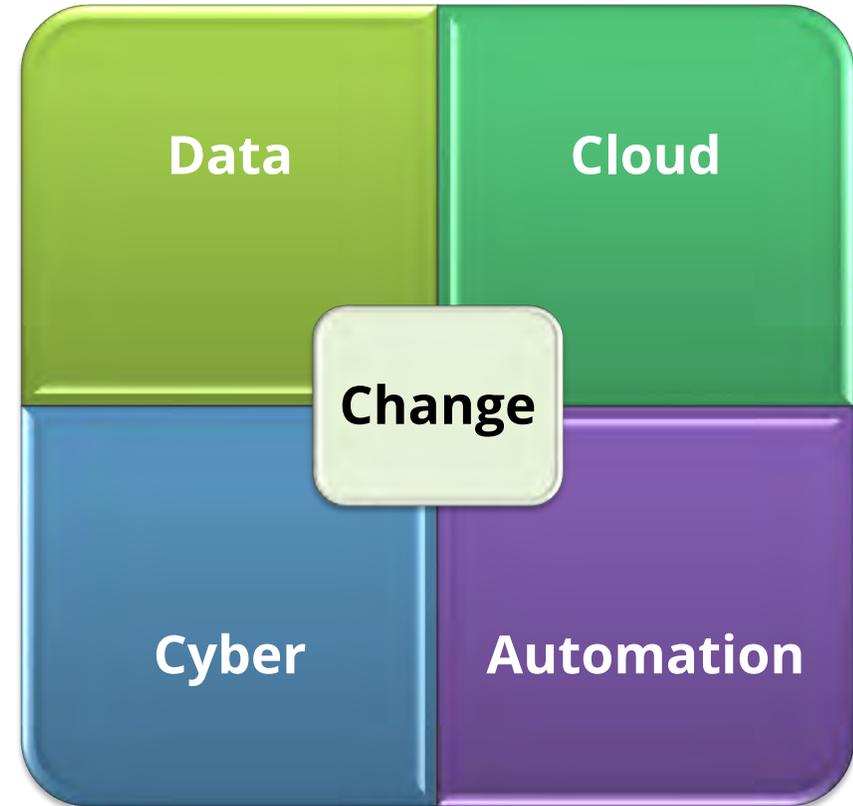
That's the one thing we know for sure in this

**WORLD**



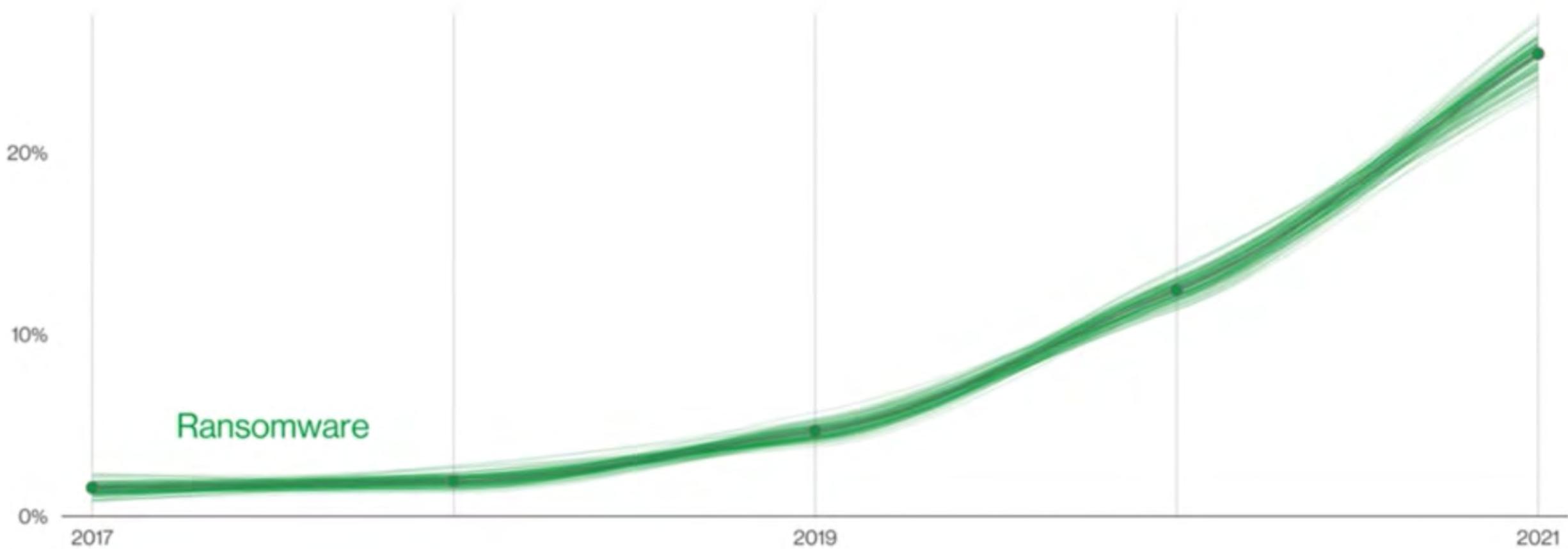
*Calvin and Hobbes Wisdom Quotes via Gecko&Fly*

# Higher Ed Market Drivers

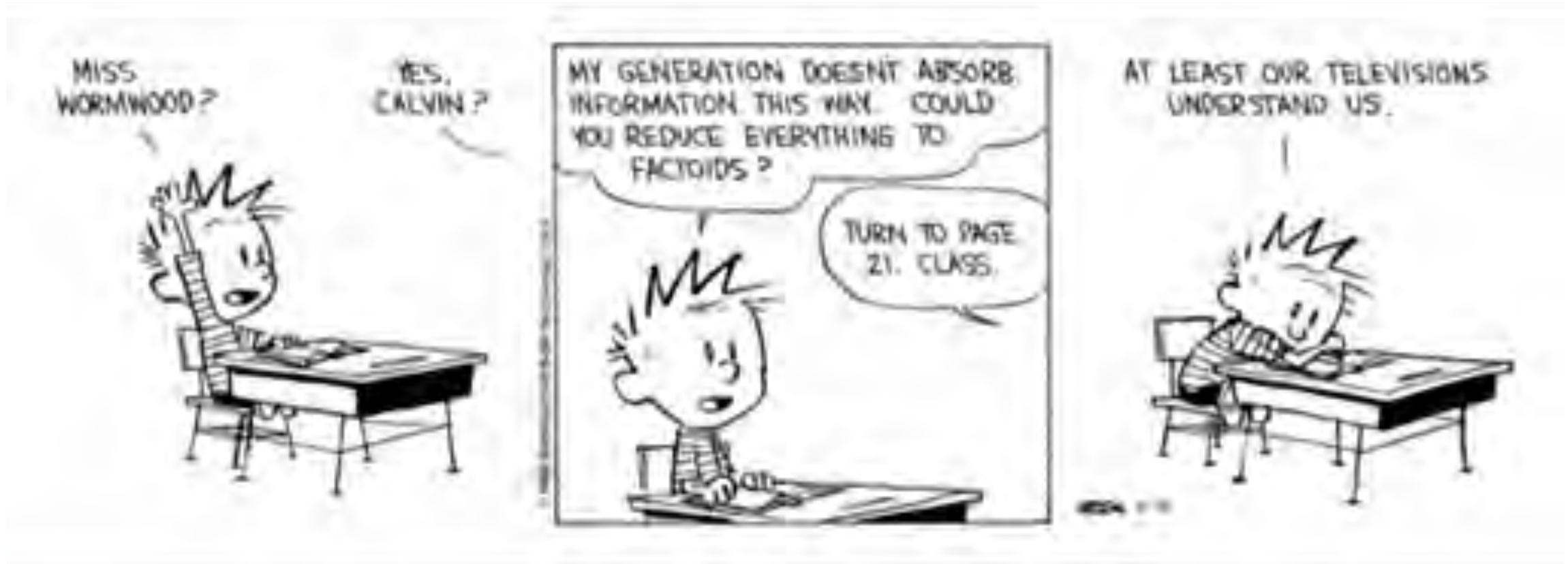


How to deal with Rapid Change with the Limited Resources?

# Cyber



# IT Automation



# Cloud Migrations

**“Give me six hours  
to chop down  
a tree and I will  
spend the first  
four sharpening  
the axe.”**

**—Abraham Lincoln**



# Risk



**HISTORY**

is the fiction we invent to persuade

**OURSELVES**

that events are knowable and that life has

**ORDER**

— & —

**DIRECTION.**



*Calvin and Hobbes Wisdom Quotes via Gecko&Fly*



# Who we Are and What we Do



## Consulting

Drive value and business process transformation.



## Managed Services

Simplify, modernize and optimize IT infrastructure.



## Data Security

Reduce risk with a robust cyber security plan.



## IT Outsourcing

Seamless integration of our employees into your business.



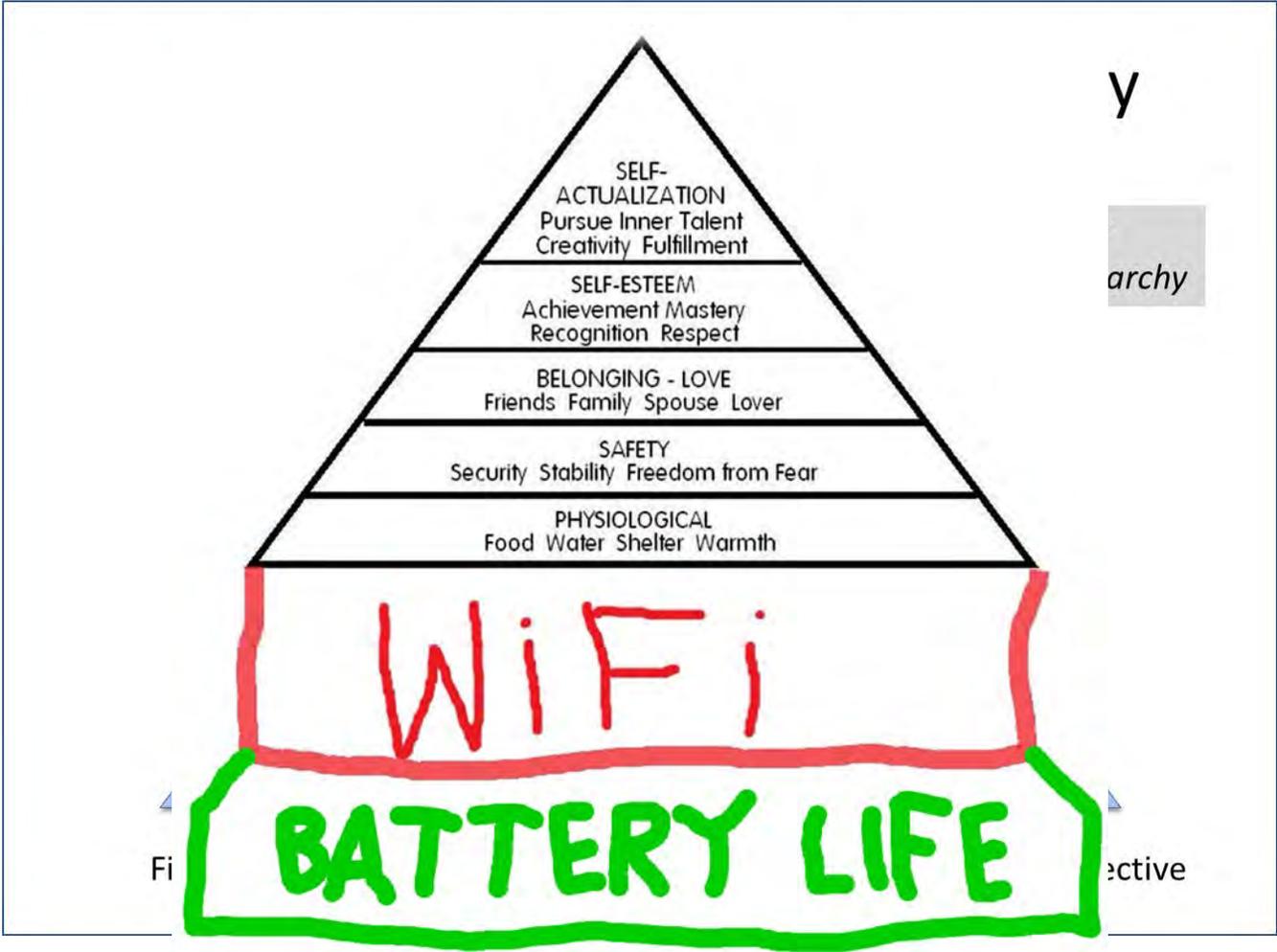
## Application Services

Deliver success through collaboration and innovation.

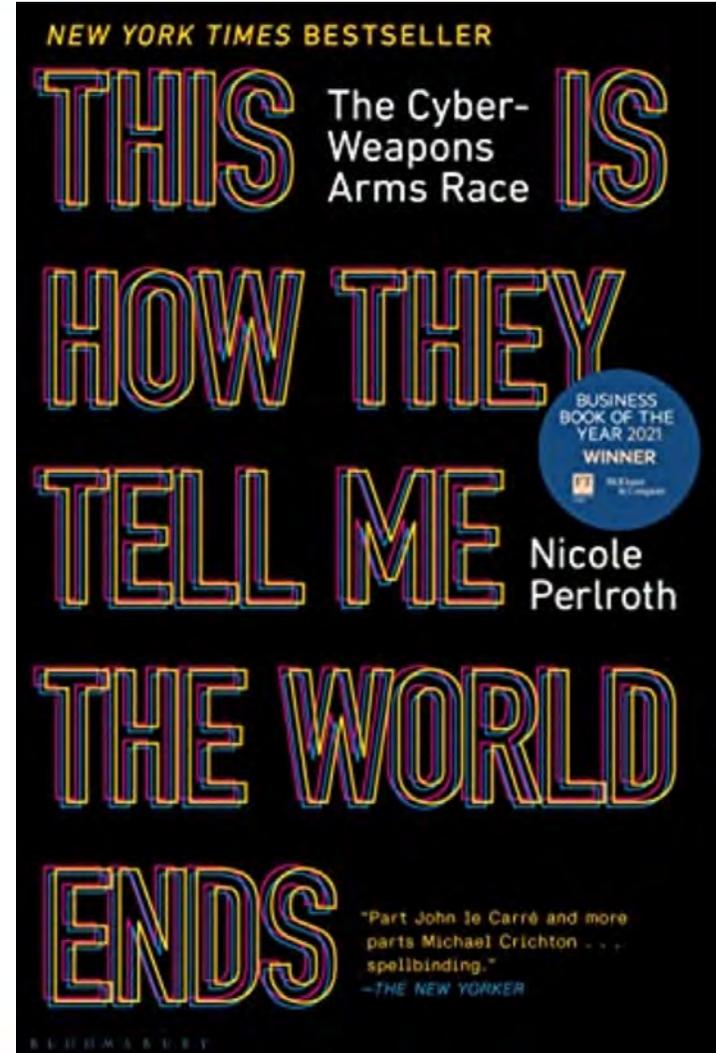


## Cloud

Create a robust and secure cloud strategy.



# Ellucian Zero Day



# Cyber

## Lincoln College to close permanently on May 13

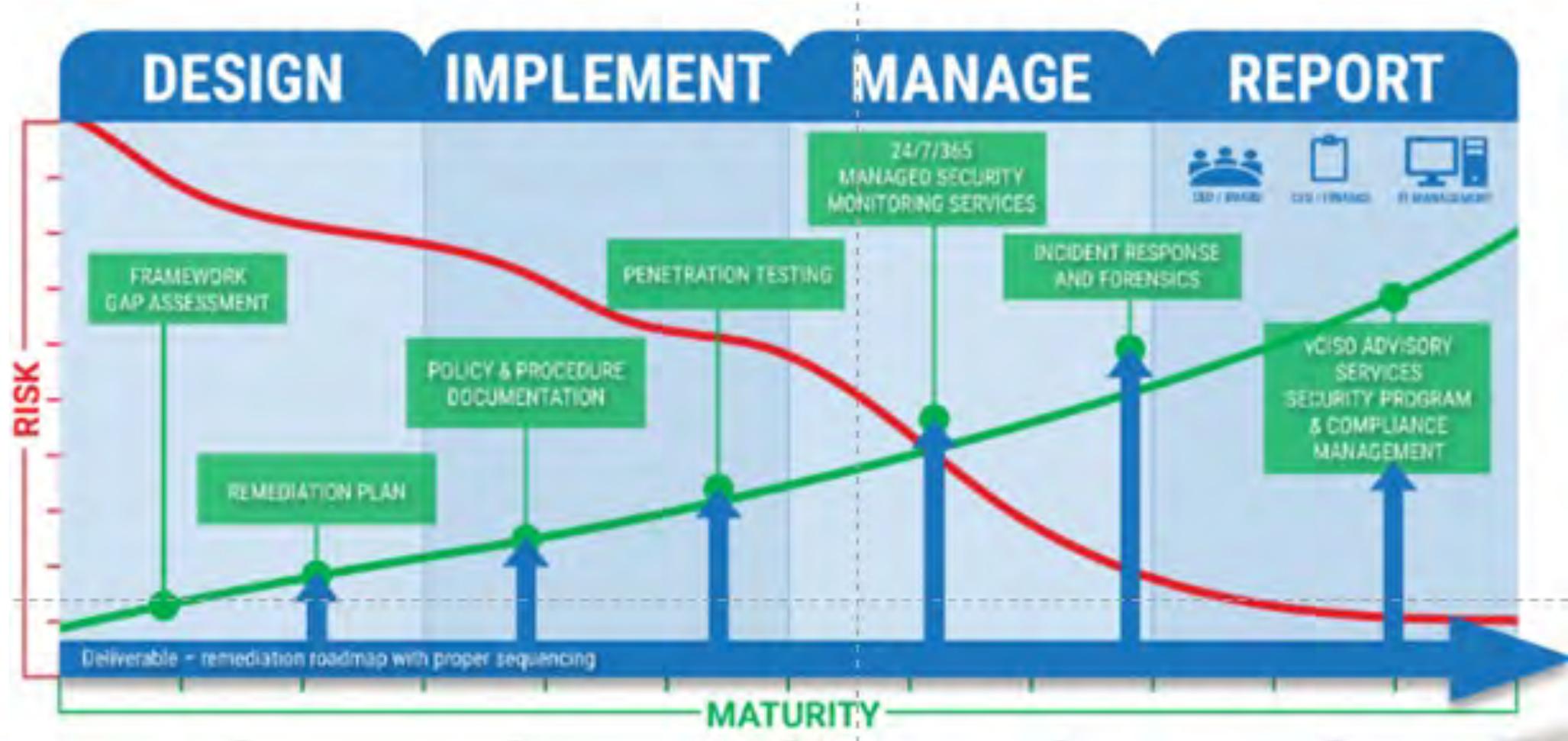
WGLT | By [Lyndsay Jones](#)  
Published March 30, 2022 at 4:47 PM CDT



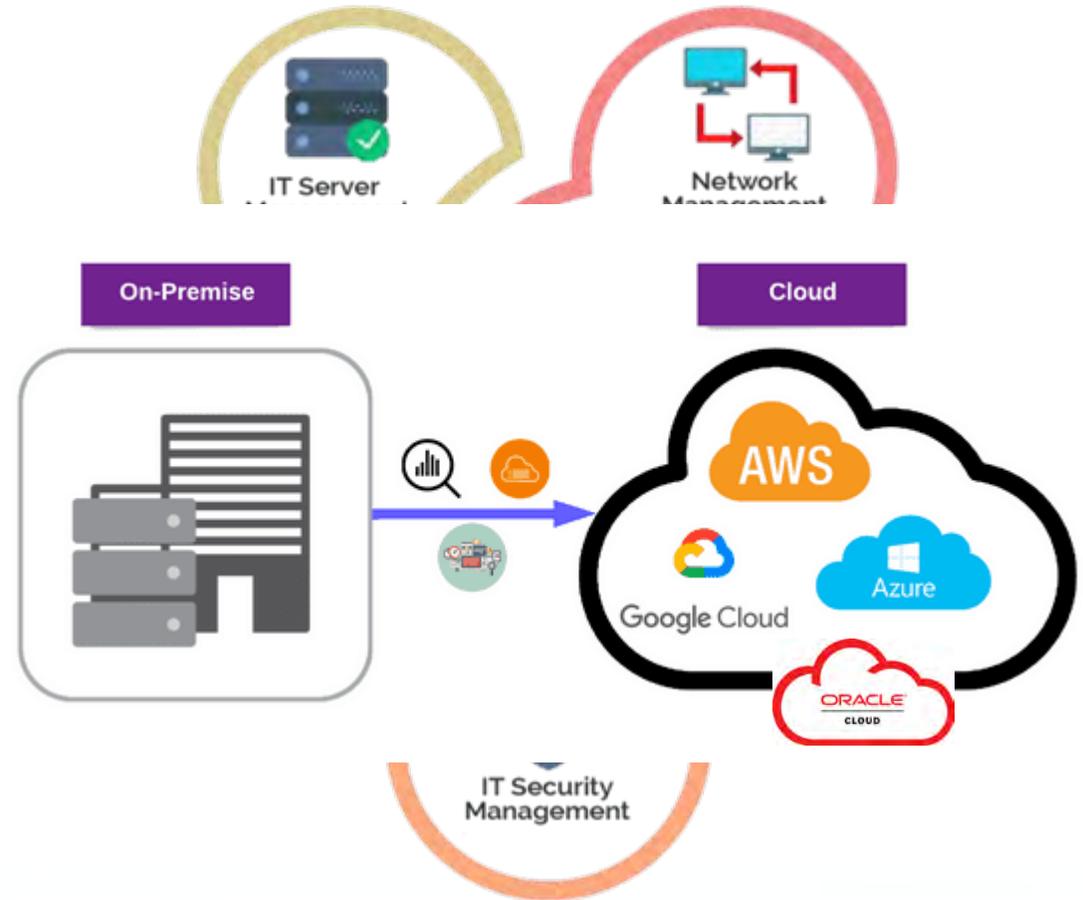
## Abraham Lincoln's Namesake College Set to Close After 157 Years

On Dec. 19, Lincoln College President David Gerlach said a **cyberattack** caused "a system outage for over a month and a half and delayed the spring semester start. This incident made it impossible to access needed information, thus impacting our ability to project and recruit for the Fall 2022 enrollment."

# Cybersecurity: A la carte or comprehensive



# Infrastructure Services



# Data



# Elucian Expertise





The truth is, most of us

**DISCOVER**

where we are heading when we

**ARRIVE**



*Calvin and Hobbes Wisdom Quotes via Gecko&Fly*